

WHAT'S YOUR EQ? OVERCOMING LEADERSHIP DERAILERS: GEARING UP FOR CAREER SUCCESS

Speaker: Jude Olson, PhD, ACC
 President ICF -NT/ Executive Coach

The biggest challenge for moving up as a manager is not how smart you are (IQ), it's how you treat people—your Emotional Intelligence (EQ).

When you entered the workplace, you were an individual contributor focused on using your technical expertise to achieve results. As you grew your career, you added skills and experience and achieved even bigger stretch goals. Then, you became a manager, and everything changed.

Find out what Leadership Derailers you may face as you continue to climb the corporate ladder. Strategies to overcome these gaps and develop EQ competencies will be reviewed. Come learn about resources available to you—including how to find a credentialed and competent executive coach!



Dr. Jude Olson is an accredited, professional coach providing leadership and transition coaching to individuals, teams and organizations—building on strengths for accelerated development. She is certified by the International Coaching Federation and is currently the President of the ICF-NT Chapter. Jude has a Ph.D. in Human and Organization Systems from Fielding Graduate University. She currently serves on the MBA faculty of the University of Dallas, teaching Leadership, Managing Complex Organizations, and Consulting Skills. She is a coach for local companies including Bell Helicopter, Alcon Labs and Cook Children's Hospital. Previously, she held roles as Senior OD consultant and Head Coach at Lockheed Martin Aeronautics Company in FW, TX.

WHEN:

May 04 2017
 6:00 PM to 9:00 PM

WHERE:

Crowne Plaza
 14315 Midway Road
 Dallas, TX 75244

Tickets

\$30.00 Members
 \$40.00 after 11:45 pm May1

\$35.00 Non-Members
 \$45.00 after 11:45 pm May 1

\$10.00 Students
 \$20.00 after 11:45 pm May 1

[Reserve Your Seat Now!](#)

Take advantage of your APICS member benefits by requesting your free electronic copy of the *APICS Dictionary*, the essential reference in the field of supply chain and operations management. The 15th edition contains more than 4,800 essential terms. Every APICS member is eligible to receive a free e-download. Ordering is easy. Simply fill out and submit the form below to request your copy of the *APICS Dictionary*, 15th edition.

[Stay up-to-date with the latest APICS North Texas Chapter events by joining our LinkedIn Group or visiting our website!](#)

APRIL PDM REVIEW: TECHNOLOGY AND DIGITAL SUPPLY CHAIN

Speaker: Marco Calderon
Director of Integrated Material Services



Seeing into the future is a superpower everyone dreamed of before as this month's PDM hinted towards that. This month's topic was a lens into the future describing one firm's journey towards the digital supply chain. The keynote speaker was Marco Calderon, an executive with 15 years of tenure at Aviall, the largest aerospace and distribution company headquartered in Dallas, TX with over 40 branches across the globe and over \$3 billion in annual sales.

Although Aviall had been fortunate to experience continued growth, Mr. Calderon is in the middle of various cutting edge projects setting the framework for advancing connectivity between the value chain across Aviall and various Boeing Divisions. The audience found out quickly he was fit to share the challenges, technology, and stepping stones on what it takes for a firm to advance into the digital age. At the beginning of this keynote, the speaker quickly set the tone and engaged the audience by reflecting on what certain technology buzz words mean.

Shortly into the introduction, the aerospace executive then illustrated how much impact the cellphone has had towards our daily life and quickly drew parallels to why and how advanced technology is forcing firms to make strategic decisions to not only invest in technology but rethink how they do business to stay relevant. The ease of technology availability allows small companies to disrupt well-established industries regardless of the type, size, or market share. Throughout the presentation, Mr. Calderon was focusing in on themes and welcomed audience feedback to advance learning. He also discussed the interest around the Internet of Things (IoT), connectivity, and leveraging data to drive towards better business decisions. To the delight of the APICS members, he was bridging gaps towards APICS content, breaking down how technology and supply chain relationships are vital, and the urgency to clearly identify customer needs and a firm's value proposition to challenge and advance processes.

Supply chain professionals are often tested in their profession to see in the future through better forecasting, purchasing, and inventory management. This presentation was relatively humbling reminding us that technology is moving at such a fast speed that having a streamlined business process is not truly streamlined unless full connectivity exists. Additionally, reduction in cycle times should be continued to be challenged.

Furthermore, Mr. Calderon explored the importance of supply chain as a service and that many firms are truly investing heavily such as GE. More fitting to the aerospace industry, Boeing recently announced it is creating a brand new division titled Boeing Global Services (BGS) outside of its defense and commercial division with a core focus on technology, supply chain management, aircraft modernization, platform sustainment, and data optimization to better position aerospace giant towards continued growth with its headquarter to move to Plano, TX. Such examples of these continue to prove business models are drastically changing through technology.

Above all, this presentation was well received and may have caused the audience to reflect that the next APICS certification may be exclusively towards supply chain technology. Although we all can't see into the future, it is a reasonable speculation and the audience left with an increased urgency towards embracing technology and its vital importance to their employers and the future of supply chain.

Written by: Vince Mozik, CPIM, CSCP, PMP, MBA

SHAPE THE FUTURE OF SUPPLY CHAIN ON THE APICS BOARD:

A Message from our APICS North Texas President-Elect:

APICS North Texas Members,

The APICS North Texas board is planning for the next board year and is looking for more volunteers to join the board. We are a fun group and hope you are interested in giving back and making APICS North Texas even better.

I encourage you to consider joining the board as it can be a very rewarding experience. We serve the membership of the chapter and try to offer opportunities to our members to expand personally and professionally.

For myself, joining the board has allowed me to work with others in functions much different than my day to day job. We function like a small business in many ways which is a different perspective than I am used to seeing. There is good camaraderie on the board and it is a good way to make new contacts.

Please email Howard Hamilton (insert board email address) if you are interested or ask a board member at the next PDM if you are interested. We would also welcome you to join the next board meeting (3rd Thursday of each month at UT Dallas) which is free to attend. You can learn more about the board and which areas we are looking for help for the next board year.

We look forward to seeing you at a board meeting and at the next PDM!

Mike Milosevich
President-Elect

To apply for a board position, please complete the [application](#). To nominate others for a board position, please complete the [nomination form](#).

Open positions:

- APICS Board Chair-Elect
- APICS Board Treasurer-Secretary
- APICS Board Directors - Three Director Positions

Application materials:

- [Board Application/Nomination Form](#)
- [APICS Board Position Descriptions](#)
- [Commitment and Compliance Policies](#)

CPIM Classes 2017

University of Texas at Dallas
800 West Campbell Road
Richardson, TX 75080

Execution and Control of Operations (ECO)						For more information, visit the event page!
Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	
4/22/2017	4/23/2017	4/29/2017	4/30/2017	5/6/2017	5/7/2017	
Saturday	Sunday	Saturday	Sunday	Saturday	Sunday	
1:00-5:00	3:00-7:00	1:00-5:00	3:00-7:00	1:00-5:00	3:00-7:00	
JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	
Strategic Management of Resources (SMR)						For more information, visit the event page!
Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	
5/13/2017	5/14/2017	5/20/2017	5/21/2017	5/27/2017	5/28/2017	
Saturday	Sunday	Saturday	Sunday	Saturday	Sunday	
1:00-06:00	3:00-7:00	1:00-6:00	3:00-7:00	1:00-6:00	3:00-7:00	
JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	JSOM 2.116	

With an effort to align with other education products and reduce content overlap, the CPIM certification is reconfiguration from 5 modules to a 2 module exam scope as the core content will remain consistent. In relation, January 7, 2018 will be the last day to take the legacy BSCM exam as other legacy modules exams will be available until Dec. 31, 2018 and then discontinued. APICS is confident this change is in best interest to its members and students as below are key dates and a link for additional information. [click here to read more](#)

New Exam Content Manual will be available June 1, 2017

Part 1 and Part 2 exams will be available for purchase November 1, 2017

Cut Score for Part 2 exam ratified December 1, 2017

Last day to take the Legacy BSCM exam January 7, 2018

Legacy BSCM ATTs and ECs expire January 7, 2018

Part 1 and Part 2 exams will be delivered on-demand beginning January 8, 2018

Other legacy exams: MPR, DSP, ECO, and SMR will be available until December 31, 2018 and then discontinued

APICS brings new dimension to your career through its many educational programs, including its industry-essential certifications. When you join APICS, you become a member of an elite organization recognized throughout the world as the authority in supply chain and operations management. CPIM, CSCP and CLTD public classes are posted. Dream big and resolve to do something life- or career-changing

CLTD CLASS

The Certified in Logistics, Transportation and Distribution (CLTD) Certification provides you with the information you need to meet today's supply chain logistics challenges. Created by APICS with a team of subject matter experts, the CLTD designation covers a comprehensive body of knowledge that sets the global standard for best practices in logistics, transportation and distribution.

Why should you earn the CLTD designation?

The CLTD program sets the standard for logistics certification. As a CLTD designee, you will stand out from your peers, and demonstrate a commitment to advancing both your career and your company's operations.

CLTD Course Outline and Key Topics

The CLTD program consists of eight modules with an exam that reflects critical areas in logistics, transportation and distribution for the roles and responsibilities of logistics managers. The exam consists of 150 multiple-choice questions (130 operational and 20 pretest). Candidates will have 3.5 hours to complete the exam.

To earn the CLTD certification, you must master each of the following:

- MODULE 1: Logistics and Supply Chain Overview
- MODULE 2: Capacity Planning and Demand Management
- MODULE 3: Order Management
- MODULE 4: Inventory and Warehouse Management
- MODULE 5: Transportation
- MODULE 6: Global Logistics Considerations
- MODULE 7: Logistics Network Design
- MODULE 8: Reverse Logistics and Sustainability

Dates: April 22, 2017 (8:00 AM – 4:30 PM)

May 6, 2017 (8:00 AM – 4:30 PM)

May 20, 2017 (8:00 AM – 4:30 PM)

June 3, 2017 (8:00 AM – 4:30 PM)

June 17, 2017 (8:00 AM – 4:30 PM)

July 1, 2017 (8:00 AM – 4:30 PM)

Where: Eastfield College

3737 Motley Dr., Mesquite, TX 75150

Apply to take the CLTD Exam:

To earn your CLTD designation, you must pass one comprehensive exam. Prior to taking the exam, you must be eligible. Eligibility applications must be received two weeks prior to the day you register for the exams. To be eligible for the CLTD designation, you must have:

- 3 years of related business experience or
- Bachelor's degree or the international equivalent*, or
- CSCP, CPIM, CFPIM, CIRM, SCOR-P, CTL, C.P.M, CSM or CPSM designations

Check the [CLTD event page](#) for more information and registration!

AUVSI EXHIBITION 2017: UNMANNED SYSTEMS IN LOGISTICS

Per our partnership with AUVSI, APICS North Texas would like to share an announcement on AUVSI's behalf.



MAY 8-11 | DALLAS
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CONVENTION CENTER

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RESHAPE YOUR BUSINESS

Here's how to harness the potential of unmanned systems for retail applications.



Did you know?

In 2017, consumer drone sales are expected to top 3.4 million units (a 40 percent year-over-year increase), and revenue will likely exceed \$1 billion for the first time (a 46 percent year-over-year increase), according to the Consumer Technology Association.

Demand is huge and opportunity is growing on two fronts—for retailers who serve this hobbyist market, and for retailers and distributors looking to make their supply chains more efficient, automate their warehouses and reduce delivery costs.



At **AUVSI XPONENTIAL 2017**, you'll learn about all of the latest developments and opportunities offered by unmanned technology. These selected sessions **explore retail applications** and directly address what you need to know.

[Browse the entire XPONENTIAL educational program.](#)

[Register today](#) with promo code **NTXAPICS17*** to save 20% off a Full Conference Pass!